
ALESSANDRO GATTO

Senior Strategic Advisor | Executive Director | Digital Transformation Leader

Venice, Italy | +39 335 5692492 | agatto@alga-advisory.eu

EXECUTIVE SUMMARY

Strategic Executive with a 40-year career in the ICT industry, characterized by a solid evolution from technical roles to **Governance and Strategic Direction** positions. Expert in leading complex organizations and managing significant P&L. Specialized in guiding ownership through the transition from traditional business models to advanced managerial systems, with a vertical focus on **Artificial Intelligence, eProcurement (public and private sectors), Project Governance, and Sustainability**. Active member of executive boards and institutional committees (Confindustria Veneto Est, AgID), combining industrial vision with international negotiation expertise.

PROFESSIONAL EXPERIENCE

ALGA ADVISORY S.R.L. | Founder & Senior Advisor

March 2026 – Present

Strategic consultancy focused on supporting SMEs and Large Corporations through innovation.

- **Strategic Advisory:** Supporting Entrepreneurs and CEOs in defining Digital Transformation roadmaps and adopting Generative AI to optimize core processes.
- **Governance & Transition:** Assisting ownership through critical stages of generational turnover or managerial transformation, integrating ESG (Environmental, Social, and Governance) criteria into business models.

VENICECOM GROUP | Vice President & Board Member

February 2016 – February 2026

Leading international group in software solutions for eProcurement, Project Governance, and digital innovation with a strong global footprint.

- **Corporate Governance:** Member of the Board of Directors, responsible for Group Strategy, Institutional Relations, and Market Development.
- **Product Leadership:** Strategic oversight of the **PRO-Q** eProcurement platform and **KronosApp** for Project Governance.
- **Institutional Roles:** Coordinator of the **Artificial Intelligence** task force for Confindustria Veneto Est; official representative to the AgID Technical Committee.
- **Internationalization:** Managing strategic partnerships and coordinating complex projects within multicultural environments.

ALGA | Strategic Consultant & Temporary Manager

January 2012 – February 2016

As a freelance professional, I provided management consultancy and temporary management services, specifically in the following roles:

- **Chief Information Officer (CIO) at Virosac S.r.l. (2013–2015):**
 - Held full responsibility for corporate ICT during a critical ownership transition.
 - **Digital Transformation:** Led software selection and the rollout of **SAP** as the enterprise ERP system.
 - **Operational Innovation:** Implemented a Warehouse Management System (WMS) and adopted Microsoft Office 365 as the core productivity platform.
 - **Digital Branding & Sustainability:** Managed the digital brand identity overhaul and launched an app dedicated to environmental sustainability culture.

AIVE S.P.A. | Chief Operating Officer (BU Integration & Consulting) | Partner

AIVE was one of the leading Italian ICT players (€60M turnover) prior to its merger with Capgemini.

2008 – 2011

- **P&L Management:** Full accountability for a €20M Business Unit with margins exceeding 30%. Managed a structure of **300 professionals** (employees and consultants) across multiple Italian locations.
- **Strategic Account Management:** Led negotiations and delivery for Top Clients: **Enel** (€3.5M/year contract), **Poste Italiane**, **General Electric**, **Telecom Italia**, and **Banca d'Italia**.
- **Operational Efficiency:** Reorganized the Public Tendering Office (200% increase in participation) and optimized recruitment (80 hires/year) while significantly reducing costs.

AIVE S.P.A. | Business Unit Manager | Partner

1987 – 2007

- **Business Building:** Co-authored Group growth through scouting and integration of target companies (**M&A**).
- **Infrastructure & SAP:** Directed the SAP Competence Center and Warehouse Management division (Easymag), achieving €4M in revenue with 60% margins.
- **Regional Growth:** Founded and scaled the Naples branch into a center of excellence for SAP solutions, managing 30+ employees.
- **Early Career:** Progressed from Software Engineer to Project Manager and Team Leader, delivering complex industrial software projects.

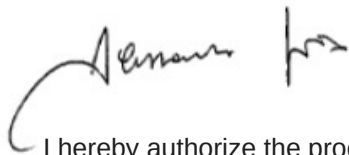
CORE COMPETENCIES

- **Strategic Vision:** Translating technological innovation into competitive advantages.
- **Multicentric Leadership:** Managing complex, distributed teams with a results-oriented culture.
- **International Expertise:** Expert in international contract negotiation and EMEA market development.

EDUCATION & OTHER ACTIVITIES

- **M.S. in Electronic Engineering (Computer Science focus)** – University of Padua.
- **Master in European Project Management (attended)** – Venice International University - AICCRE.
- **Languages:** Italian (Native), English (Business Fluent).
- **EUREKA** Independent Technical Expert.

Venezia, March 23, 2026



I hereby authorize the processing of the personal data contained in this CV in accordance with the GDPR (EU Regulation 2016/679) and Legislative Decree 196/2003.

[Digitally Signed]